

SA Livestock Consultants

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Group Capability Statement

Background

SA Livestock Consultants is a group of independent consultants who provide services to the livestock industry across South Australia and interstate.

The group formed in 2010 to improve consulting services to, and build the capacity of the broadacre livestock industry. Currently, the group consists of 16 independent livestock and business consultants, representing 16 businesses.

Core Competencies of SALC members

Group members work with individual producers, grower groups and the broader livestock industry using a diverse range of skills including:

- Livestock industry development and capacity building.
- Group facilitation, including production and benchmarking groups.
- Adult education including Life Time Ewe Management, Bred Well Fed Well, Cost of Production.
- Animal husbandry technical skills, such as pasture assessment, grazing management, livestock nutrition, animal health, animal genetics.
- Livestock infrastructure including feedlot, shearing shed and sheep yard design, fencing and water.
- New technology, including electronic identification, sheep handling, livestock apps.
- Business management skills, including business cash flow, strategy setting, enterprise assessment and Taking Stock (Dairy SA).
- Family facilitation/mediation and succession planning.
- People management and labour employment.
- Research and management of both individual and collaborative projects.

Clientele

Our core clientele are SA livestock producers. However, members also provide services to a number of State and National organizations and programs, including:

- Meat and Livestock Australia
- Australian Wool Innovation
- Dairy Australia
- Grains Research and Development Corporation
- Sheep Cooperative Research Centre
- Sheep Connect SA
- SA Sheep Advisory Group (SA Sheep Industry Fund)
- SA Cattle Advisory Group (SA Cattle Industry Fund)
- Rural Industries Skills Training (RIST)
- University of Adelaide
- Primary Industries and Regions SA (PIRSA)
- Natural Resource Management Boards
- Department of Environment, Water and Natural Resources (DEWNR)
- Grasslands Society of Southern Australia
- Limestone Coast Red Meat Cluster
- Local farm management and livestock groups such as the Agricultural Bureau of SA, Mackillop Farm Management Group, Ag KI, Lower Eyre Agricultural Development Association (LEADA), Mallee Sustainable Farming (MSFS), Upper North Farming Systems, Balmoral Breeders Group, Fleurieu Beef Group, Fleurieu Forward Farming Group, Barossa Improved Grazing Group (BIGG)

Service delivery

Members provide a variety of services including:

- Fee for service 'one-on-one' consulting.
- Group based research, development and extension programs - the delivery of industry funded programs to livestock producers.
- Business owned education programs, including seminars and workshops.

Service differentiation

Key aspects to the success of the SA Livestock Consultants group are:

- We provide independent advice.
- We work for the client. We do not take any commissions from product sales. Any product/equipment recommendations, or advice, are evidence based to achieve the best results for the client.
- We have a diverse membership located across pastoral, cropping and high rainfall districts. This facilitates easy referral for services.
- Members regularly undertake professional development, networking and education through SA Livestock Consultants Group forums, as well as other avenues.

Member Businesses

AC Ag Consulting (Anne Collins)

AgriPartner Consulting (Hamish Dickson)

Climate & Agricultural Support Pty Ltd (Melissa Rebbeck)

Coleraine Livestock Consulting (Meg Bell)

Cousins Merino Services (Josh Cousins)

Elke Hocking Consulting (Elke Hocking)

Emma Peters (MLA Livestock Consulting Intern with the University of Adelaide)

International Agriculture and Advanced Livestock Measurement Technologies with the University of Adelaide (Sean Miller)

Pinion Advisory (Tara Graetz – Former MLA Livestock Consulting Intern)

Pro Ag Consulting (Colin Trengove)

ProAdvice Pty Ltd (Chris Scheid)

Rumenate Livestock Services (Jess Revell)

Rural Solutions SA; PIRSA (Ian McFarland)

Schulz Livestock (Penny Schulz)

T Prance Rural Consulting (Tim Prance)

Talking Livestock (Deb Scammell)

Ex Officio member

SA Sheep and Beef Industry Blueprint Manager (Stephen Lee)

Contact

For more information:

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